



HELLO!
I am Andriy Kominek

Key indicators

High results are interesting to achieve.

- More than **10** years in the IT sector.
- Over **250** different projects in different areas.
- More than **20** major brands.
- Up to **40** projects per month on administration.
- Up to **6** geographically dispersed teams on 1 project.
- The budget is more than **\$ 50 000**, on more than 5 projects (only for development).
- **2.5** times increase in sales.
- Up to **80%** of the profits from the project (excluding taxes).
- Conducting trainings and consultations with groups and individually.
- Management of the project with different departments (development, marketing, call center, ...).

I will be glad to cooperate with a team of enthusiasts, who are engaged in their favorite business and focuses on the results.

EXPERIENCE

COMPANIES

2021 / until now- **AL-KO KOBER** (Product Manager)
2018 / 2020 - **Paradigm Group** (IT Director)
2017 - **Morion** (Product Manager)
2016 / 2018 - **YARCHE** (Production Manager)
2015 / 2021 - **European Design School** (Trainer)
2015 / 2016 - **ArtWeb** (Project Manager)
2015 - **SIM-NETWORKS** (Project Manager)
2013 / 2014 - **First BIT** (Head the web department)
2012 / 2013 - **Hall Group Corporation** (Commercial Director)
2012 - **UALinux** (Head of Finance and Marketing Departments)
2008 / 2012 - **Aktsept Consulting** (Partner)
2007 / 2008 - **Veksel** (Insurance Agent)
2006 / 2007 - **NOVA Tech** (Manager of Sales Department)

SKILLS and ACHIEVEMENTS

- Experience in the management of the department in an international company
- Knowledge of Ukrainian and international management practices and customer-specific
- Extensive experience of conducting projects in challenging conditions and the receipt of positive results
- Experience in developing software solutions from idea to launch. I also have experience of successful modernization and support of old software systems.
- Skills of successful sales and building a productive relationships with clients
- Established relationships in the area, allowing me to quickly build mutually beneficial relationships with different companies and form a team
- I'm focused on getting maximum profit and increase profitability

More information about me, you can get on the following resources:

<https://www.facebook.com/givchik>

<https://www.linkedin.com/pub/андрей-комишек/a0/55/334>

<https://djiinni.co/q/b22a3b9d82/>

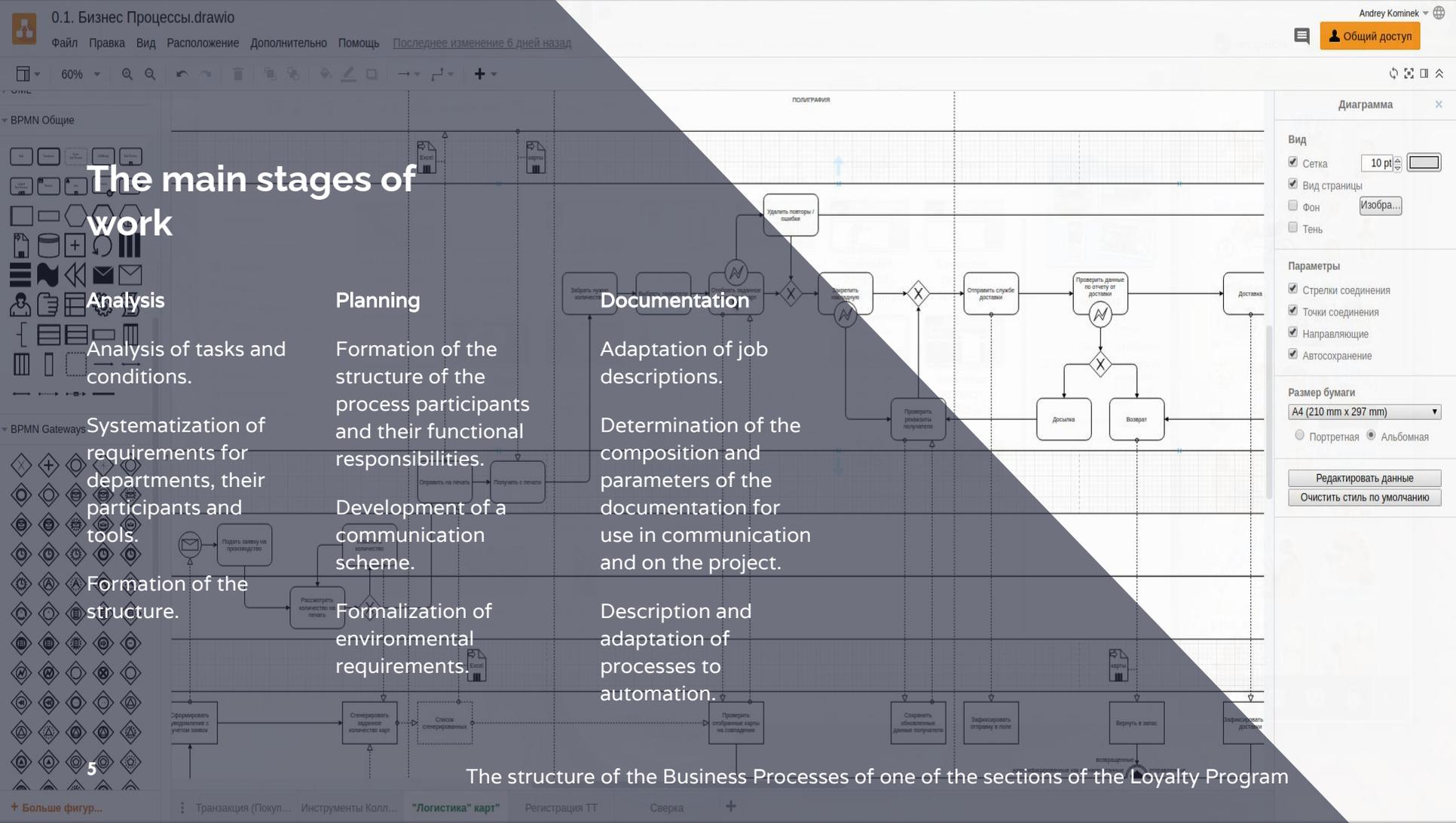
<https://robota.ua/candidates/8779277>

<https://www.work.ua/ua/resumes/1396796/>



Pre-project

Interviewing the customer, developing the project concept, ...



The main stages of work

Analysis

Analysis of tasks and conditions.

Systematization of requirements for departments, their participants and tools.

Formation of the structure.

Planning

Formation of the structure of the process participants and their functional responsibilities.

Development of a communication scheme.

Formalization of environmental requirements.

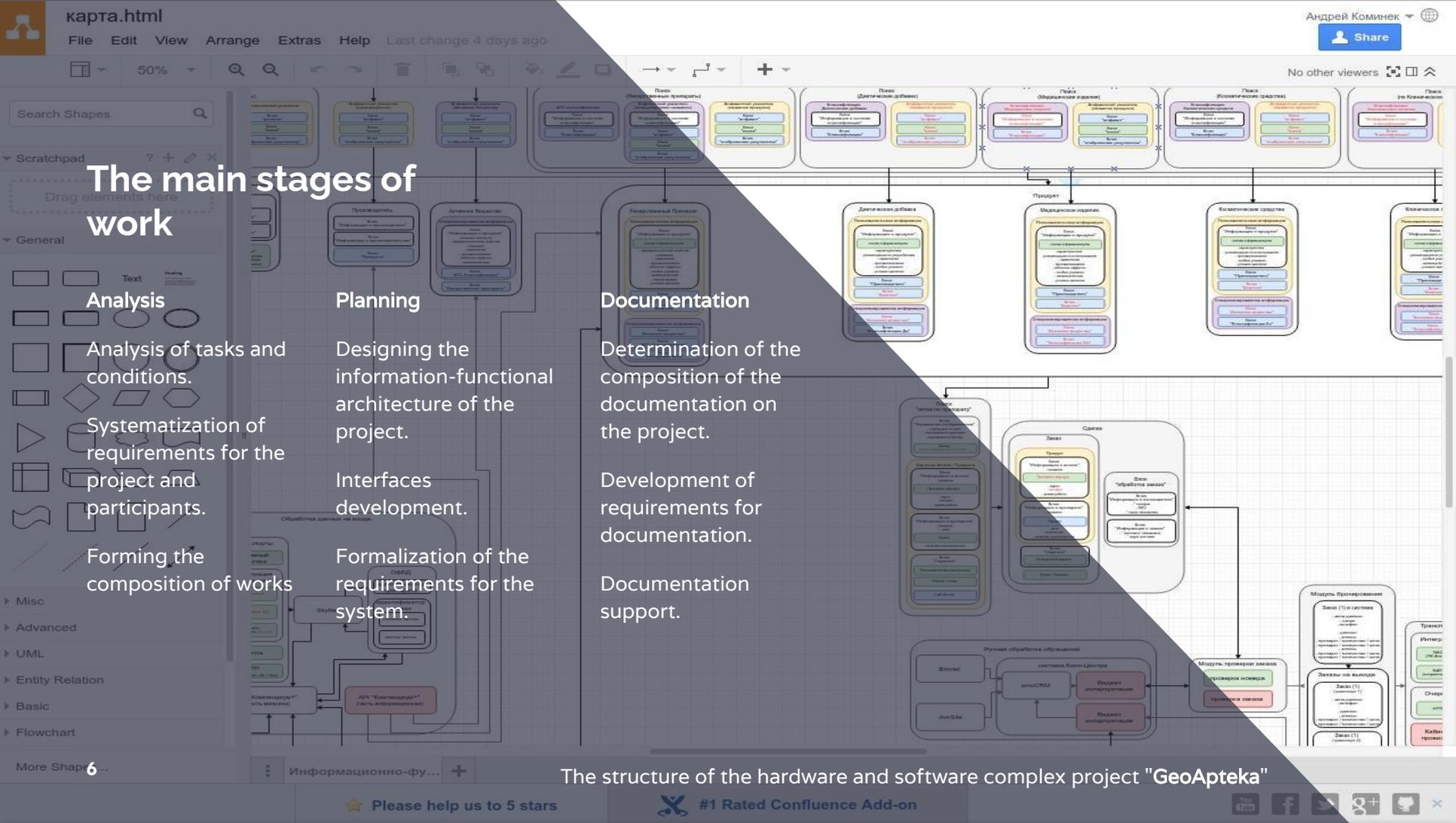
Documentation

Adaptation of job descriptions.

Determination of the composition and parameters of the documentation for use in communication and on the project.

Description and adaptation of processes to automation.

The structure of the Business Processes of one of the sections of the Loyalty Program



The main stages of work

Analysis

Analysis of tasks and conditions.

Systematization of requirements for the project and participants.

Forming the composition of works

Planning

Designing the information-functional architecture of the project.

Interfaces development.

Formalization of the requirements for the system.

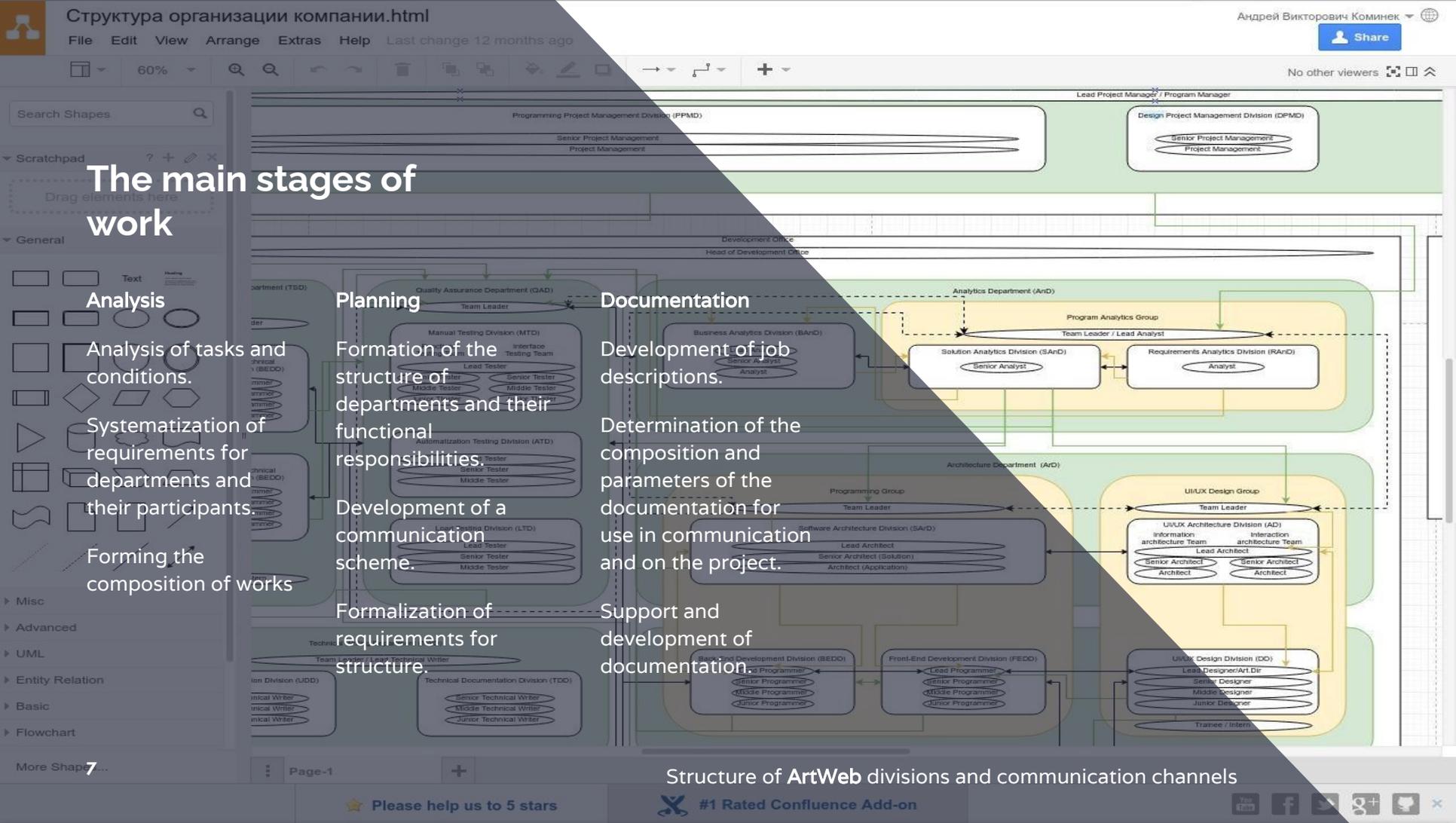
Documentation

Determination of the composition of the documentation on the project.

Development of requirements for documentation.

Documentation support.

The structure of the hardware and software complex project "GeoApteka"



The main stages of work

Analysis

Analysis of tasks and conditions.

Systematization of requirements for departments and their participants.

Forming the composition of works

Planning

Formation of the structure of departments and their functional responsibilities.

Development of a communication scheme.

Formalization of requirements for structure.

Documentation

Development of job descriptions.

Determination of the composition and parameters of the documentation for use in communication and on the project.

Support and development of documentation.

Structure of ArtWeb divisions and communication channels



Visualization

Types of projects developed from strategy and prototype to visualization.





Online SHOPS

Have experience in:

- creating online stores for retail and wholesale customers;
- development of a system of orders for offices with the definition of responsible and prior approval;
- implementation of data exchange systems between software packages;
- construction of delivery services to third parties;
- implementation of automated nomenclature guides;
- ...

20 упаковок любых семян всего за 500 грн

8% скидка на все **С Весной!**

акция действует с 05/03/16 по 16/03/16

КАТАЛОГ

СЕМЕНА

ГРИБЫ

ЗАЩИТА

УДОБРЕНИЯ

САДОВЫЙ ИНВЕНТАРЬ

САДОВАЯ ТЕХНИКА

Еще



Sandora

ГОЛОВНА

ЛІНІЙКА

СИЛА СОКУ

АКЦІЇ

НОВИНИ

ПРО НАС

КОНТАКТИ

PRODUCT Catalogs



Search for non-standard solutions for building information architecture and prototyping.



10

made by YARCHE

Sandora

Sandora
ESSENTIALS

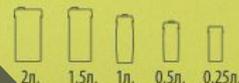
Sandora
FRUTZ

Sandora
Особливий
Киселиця

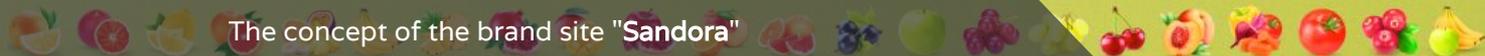


ЕНЕРГІЯ

Незвичайний цитрусовий мікс із екстрактом ацероли – невеличкої поживної ягоди з острова Барбадос. В одній склянці «Енергії» міститься 50% денної норми вітаміну С, який вправно бореться з утомою та підвищує рівень енергійності.



Акція



The concept of the brand site "Sandora"

BANKING Services

- Analysis of the business model and procedures.
- Work with normative documents.
- Development of the logical structure of the project.
- Designing of user dashboard.

Отримай до 4000 грн.
на картку вже через 30 хвилин

Дізнатись більше

Мені потрібно

1000 грн.

Поверну

Через 30 днів 12 липня 2016

Це коштуватиме
250 грн

12 липня потрібно повернути 1250 грн

Оформити

Позика за 30 хвилин



Заповніть
анкету
10 хв



Отримайте
рішення
5 хв



Отримайте гроші
на картку
15 хв

Оформити позику

Миттєва позика
до 4000 грн.

Розумна позика
до 15000 грн.

Мені потрібно

1000 грн.

Поверну

Через 30 днів 12 липня 2016

Це коштуватиме



МЫ ПЕРЕВЕРНУЛИ СТАНДАРТЫ ВЕБРАЗРАБОТКИ С НОГ НА ГОЛОВУ

PROMO websites

- **Work with marketers.**
- **Visualization of content.**

Webvorsor - дизайн-агентство нового типа с интегрированной вебразработкой. Мы создаем удобные, красивые сайты с продуманной архитектурой, тщательно выверенной функциональностью и заложенным в основу всех проектов умением приятно удивлять.

 **ЗАКАЖИТЕ ОБРАТНЫЙ ЗВОНОК!**
МЕНЕДЖЕР ОТДЕЛА ПРОДАЖ ПОЗВОНИТ ВАМ



Webvorsor is a trademark of Webvorsor GmbH, a subsidiary of Netvorsor GmbH, with offices in Karlsruhe, Germany and Kiev, Ukraine.

Blindtexte werden ebenfalls zur Demonstration der Gestalt verschiedener Schrifttypen und zu Layoutzwecken verwendet. Blindtexte werden ebenfalls zur Demonstration der Gestalt verschiedener Schrifttypen und zu Layoutzwecken verwendet. Blindtexte werden ebenfalls zur Demonstration der Gestalt verschiedener Schrifttypen und zu Layoutzwecken verwendet.

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В ЧЕМ ИЗЮМИНКА НАШЕГО ПОДХОДА?

VIRTUAL tours

- Development of the logic and structure of the project
- Search and selection of technologies and contractors
- Development of game mechanics
- Designing an Interface
- Realization of tours

Престижное становится
ДОСТУПНЫМ



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Поиск

Все





Implementation

Start of work, coordination of processes,
control of terms and decisions, ...

Planning

Preparing a prioritized task list.
Formation of working teams.
Planning of development cycles.

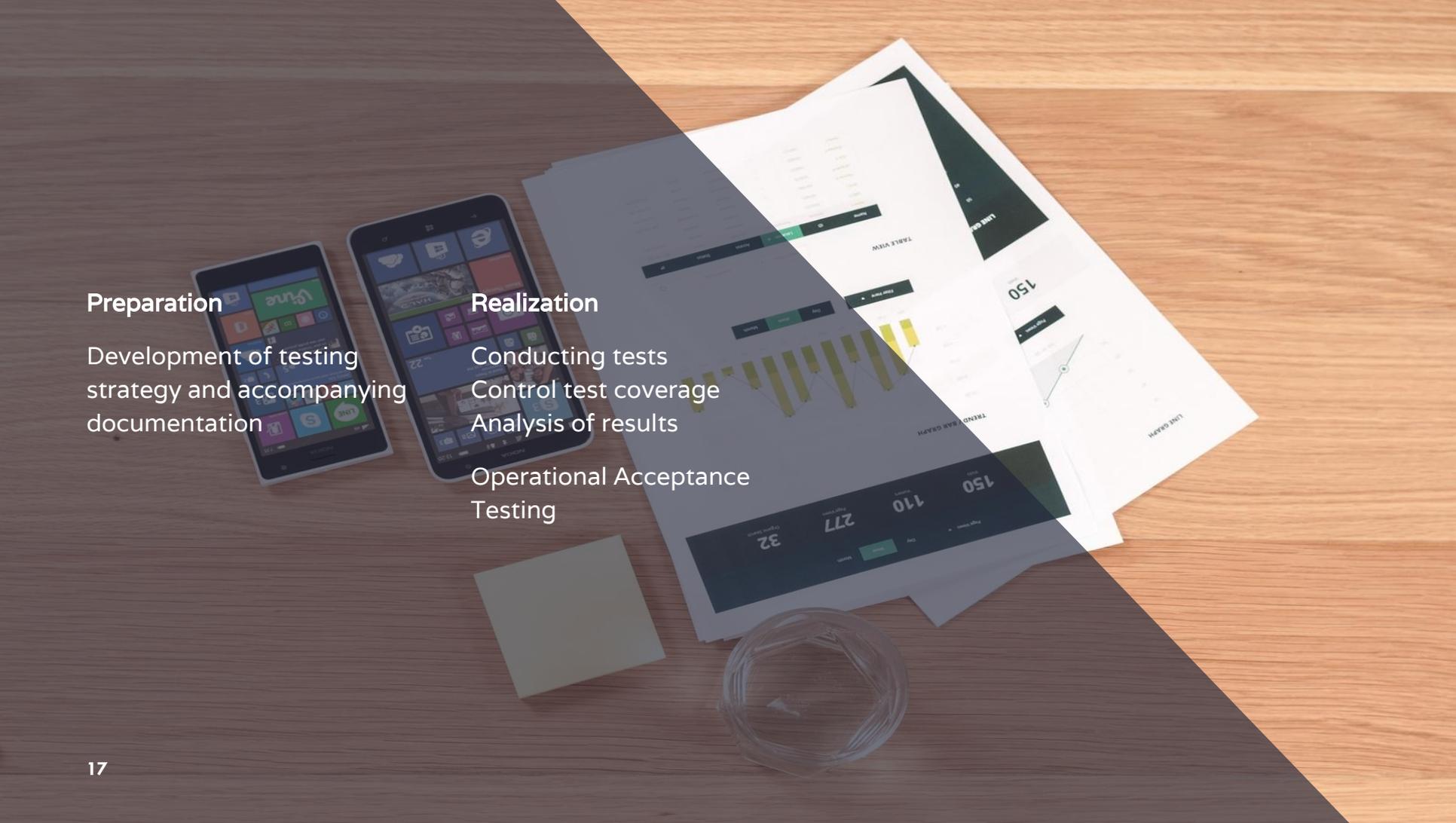
Support

Keeping the history of tasks
Coordination of work



Quality Assurance

Control of compliance with project requirements, risk management, testing.



Preparation

Development of testing strategy and accompanying documentation

Realization

Conducting tests
Control test coverage
Analysis of results

Operational Acceptance Testing

“

Some of the projects available online:

<http://semena.in.ua>

<http://prof1group.ua/>

<https://extremstyle.ua/>

<http://automobi.ua/>

<https://geoapteka.ua/>



Some of the clients:

Bayer AG
Reckitt Benckiser
Abbott Laboratories
GlaxoSmithKline plc
Yves Rocher

British American Tobacco Plc
PepsiCo
Kyivstar
RAVAK
Oodji

Royal Dutch Shell plc
AGCO
Robert Bosch GmbH
Sony Corporation
Samsung Group

THANKS!

Any questions?

You can contact me:

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- 097 366 0052 (Viber, Telegram), 066 811 4454
- Website: <https://www.kominek.info/>